

AMSOIL GOALS 2017 and BEYOND

1. Monthly income from AMSOIL; 1 year _____, 3 years _____, 5 years _____
2. Level of achievement by the end of 2017 _____ 2018 _____ 2019 _____
(Account Direct, Direct Jobber, Premier, etc...)
3. How many dealers I will sponsor in 2017 _____
4. How many commercial accounts I will sponsor in 2017 _____
5. How many ROTS Accounts and Quick Lubes I will sponsor in 2017 _____
6. How many preferred customers will I register in 2017 _____
7. How many trade shows I will participate in during 2017 _____ (includes car shows, gun shows, local events)
8. I will have signage on my vehicles by _____
9. I have completed the T-1 Certification online _____ (y or n) (free leads)
10. I have an AMSOIL website _____ <http://empowerkit.com/packages/amsoil/>
11. I will have a personal domain name for my website _____
12. I am subscribed to the “premium” dealers zone _____ (y or n) (\$9.95/mo)
13. I am subscribed to the Dealer Business System DBS _____ (y or n) (\$9.95/mo)
14. I have business cards _____ (y or n)
15. I will wear AMSOIL clothing when possible _____ (y or n)
16. I will send thank you cards to all my customers on a regular basis _____
17. I will listen to the Sparks Training Podcast _____ (visit www.accountdirect.lube-direct.com to listen to archives)
18. I will create listings for all my ROTS account on www.amsoilbuylocal.lube-direct.com _____
19. I will create a customer contact system, address book, electronic format, etc. and will have all my contacts in my cell phone _____
20. I will complete AMSOIL University Online Training by _____.
21. I will be in close contact with my sponsor, DJ or Regional Sales Manager (RSM) as I build my business.
22. I will share my goals and plans with my Sponsor, Direct Jobber, and RSM.
23. I commit to learning everyday; I will read or listen to books and tapes on motivation, sales, networking, and personal development.
24. I will visit and contribute to The Sparks Team AMSOIL Dealer training site often. www.accountdirect.lube-direct.com (request a personal login)

Other AMSOIL Business Goals I will accomplish in 2017.

1. _____
2. _____
3. _____
4. _____
5. _____

Names of top Dealers, Customers, and Accounts I will stay in touch with.

1	11
2	12
3	13
4	14
5	15
6	16
7	17
8	18
9	19
10	20

Personal Goals and Plans for 2017.

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

My AMSOIL Sponsor is: _____

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